



We are the companies' effective partner in recruiting and employees' development, the human resources consultants who can focus effectively and professionally on the needs of both companies and candidates.

Our client is a fast growing productive and commercial company in the food sector. On behalf of our client we are looking for a dynamic, well promising and experienced candidate to add in the exports team, based in **west Thessaloniki**.

EXPORTS AREA MGR (code EXPL-26)

The Role: A dynamic approach to his/her targeted countries, focusing on specific results in growth and sales

Qualifications:

- Degree in Business Administration, Marketing or International Trade
- **3-4 years experience** in B2B sales in the food sector, focusing on foreign markets: customer service, daily exports routine (handling customer order, supplies, customer balance sheets, logistics, packing lists, statistics and reporting, making offers, organizing and monitoring the participation in trade fairs, etc)
- Excellent use of MS OFFICE (word, excel, internet) CRM-ERP
- **Excellent command in English** and Greek. Good command of a 2nd foreign language, will be an extra asset.
- Effective communications skills, commercial thinking, effective negotiation skills, a team player willing to take initiative and focus on results
- Business ethics, adaptability, conflict resolution and problem solving skills
- Flexible working hours in a dynamic working environment with time constraints and pressure
- Holder of a driving license
- Able for frequent travel to his/her targeted countries

All candidates meeting the position requirements are asked to submit their cv, stating the position code in careers@peopleatwork-hellas.gr

We inform all candidates that during the procedure of cv submission and candidates' evaluation, they will be asked to provide their consent for their personal data to be processed and forwarded to the company in question.

For further information you may visit our website

www.peopleatwork-hellas.gr

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All candidacies receive an answer
and are treated with confidentiality and professionalism.